



5 STEPS TO SBA 8(a) APPROVAL



SBA will respond within 5-10 days

SBA 8(a) BUSINESS DEVELOPMENT PROGRAM

Contract Award Cheat Sheet

AT OR BELOW SAT	 <u>SOLE SOURCE</u> 	COMPETITIVE
\$10,000 – \$250,000	<u>Up to \$4,000,000</u> or \$7,000,000 (manufacturing)	<u>Greater than \$4,000,000</u> or \$7,000,000 (manufacturing)
<ul style="list-style-type: none"> No offering and acceptance required. Agency can directly award a firm a requirement that is at or below the Simplified Acquisition Threshold (SAT). 	<ul style="list-style-type: none"> Offering and acceptance is <u>required</u>. Allow 10 working days at District office level. On 6th day acceptance may be assumed with the <u>exception</u> for provision of FAR 19.808-1 for 8(a) sole-source procurements.* 	<ul style="list-style-type: none"> Offering and acceptance is <u>required</u>. Allow 10 working days at District Office level. If necessary, 5 working days at Associate Administrator Level; on 11th day acceptance may be assumed.
Must obtain an eligibility determination from Servicing SBA District Office.	Offer and acceptance serves as an eligibility determination.	Must obtain an eligibility determination prior to award.

*The SBA may not accept for negotiation a Sole Source 8(a) contract that exceeds \$22 million unless the requesting agency has completed a justification accordance with the requirements of FAR 6.303.

WHY USE AN 8(a) CONTRACT VEHICLE

Choosing an 8(a) Firm allows your organization to work directly with a company that is both experienced in capability development in a much more simplified and streamlined way.

- From SOW to contract in less than 3 months
- Sole Source up to \$4M total contract value



[Click here](#) for more information on the 8(a) program administration